



## Customer Reference - International Debt Collection

**Country:** Slovenia  
**Company:** KBM Fineko d.o.o.  
**Industry:** Banking



[www.nkbm.si](http://www.nkbm.si)

### Key Facts of Cooperation

- Business relationship since: July 2011
- Type of debts: B2C
- Nature of debts: Cross-border
- Industry: Banking

### Company Profile

KBM Fineko, which is 100% owned by Nova KBM, the second largest bank in Slovenia, was one of the first specialised companies for the real estate brokerage. It was established in 1991. With its considerable experience and modern approach to solving financial challenges, the company is able to offer a large range of real estate and financial advisory services and management of bad debts, including debt collection.

### Words of appreciation from a satisfied customer about international cooperation with EOS

MARKO KAŠAN, Debt Collection Manager at KBM Fineko d.o.o. about the global cooperation with EOS: „We consider EOS as an important and trustworthy partner. Its friendly and professional team ensures all entrusted cases are handled transparently. They take into account any issues we might come across and support us with advice and suggestions for improvement. They are incredibly flexible, an invaluable quality in our line of work. The EOS Group has several strengths. Among the key strengths that we find most important and draw most benefit from are global presence, responsiveness to requests, efficient debt collection, reliable debtor management and regular reporting. We expect the rate of global-level debt collection to increase significantly in the future. As our clients' opportunities are more favourable abroad, people are leaving the country and therefore we will aim to establish an even closer cooperation with the EOS Group.”